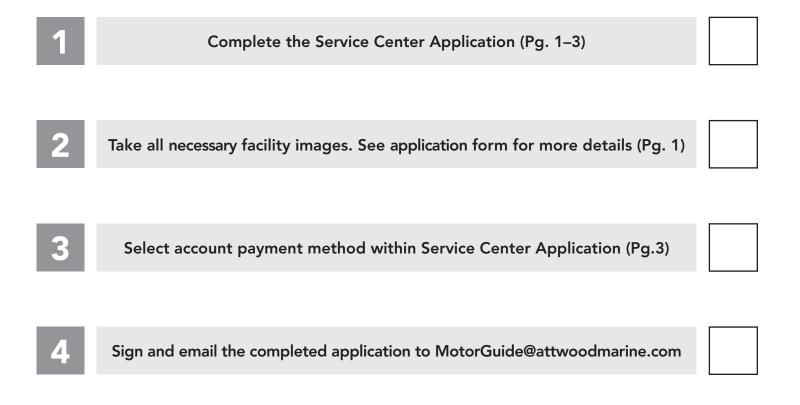


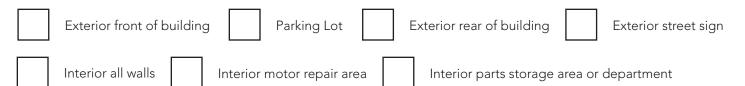
Thank you for your interest in becoming a MotorGuide Authorized Service Provider. For further consideration, please complete the application process as detailed in the steps below. MotorGuide will use the information provided to determine whether your organization qualifies to join our team of MotorGuide Authorized Service Providers.



Service Center Application

Tax Payer ID Number Is this a new business or an existing Type of Legal Entity (circle one) What type of business are you? Physical Location of Business (Shipping address) Entity	-	- Exis	Service Only	Corporation
Is this a new business or an existing Type of Legal Entity (circle one) What type of business are you? Physical Location of Business (Shipping address)	g? New Sole Proprietor Sales and Servent Street City	Exis	sting How long? C General Partnership] Service Only	
Type of Legal Entity (circle one) What type of business are you? Physical Location of Business (Shipping address) Billing Address	Sole Proprietor Sales and Servet City	LLP LLC	C General Partnership] Service Only	
What type of business are you? Physical Location of Business (Shipping address) Billing Address	Sales and Sen	vice	Service Only	
Physical Location of Business S (Shipping address) S Billing Address S	Street City			Zip
(Shipping address)	City	County	State	Zip
Billing Address Silling Address		County	State	Zip
Billing Address	Phone			
		Fax		
	Street			
	City		State	Zip
Email Address		Website _		
State Sales & Use Tax Registration Provide registration numbers for all st wholesale, resale, ingredients or comp	ates within which Mercu	to be resold,	leased, or rented in the normal	
State Registration Number		State Re	egistration Number	

will help MotorGuide Technical Managers understand and verify service capabilities of the establishment. These images will not be used for any other purpose and will only be reviewed by personnel assigned to process your application. Please check off each box for each image being submitted.



Principal #1 CHECK HERE IF PRINCIPAL #1 IS THE ONLY PRINCIPAL oF THE BUSINESS. LIST ADDITIONAL PRINCIPALS BELOW	
Full Name	
% Ownership of the Business Date of Birth Social Security No	
Home Address Street City	
State Zip Home Telephone	2
Marital Status Single Married	
Spouse's Full Name Spouse's Social Security No	
Have you ever previously been an owner, operator, or principal of a Mercury/MotorGuide dealership? If yes, please complete the following: Name of Business	
Reason for leaving or termination	
Do you have any other experience in the marine industry? If yes, please complete the following: Name of Business Location In Sales? In Service? In Ownership?	
Principal #2 Will Principal #2 manage the dealer operations? Yes Full Name	
% Ownership of the Business Date of Birth Social Security No	
Home Address Street City	
State Zip Home Telephone	
Marital Status Single Married	
Spouse's Full Name Spouse's Social Security No	
Have you ever previously been an owner, operator, or principal of a Mercury/MotorGuide dealership? If yes, please complete the following: Name of Business Location	
Reason for leaving or termination	
Do you have any other experience in the marine industry? If yes, please complete the following: Name of Business Location In Sales?	
In Service? In Ownership?	

Principal #3 Will Principal #3 manage the dealer operation	ons? Yes No	
Full Name		
% Ownership of the Business	Date of Birth Social Security N	0
Home Address Street	City	
State	Zip Home Telephone	
Marital Status Single Mari	ried	
Spouse's Full Name	Spouse's Social Security N	0
Have you ever previously been an owner, f yes, please complete the following: Name of Business	operator, or principal of a Mercury/MotorGuide dealer	
Reason for leaving or termination		
42		
In Sanvisa?		
	thod of Account Payment	
Direct Debit (AC		I
	hission of additional financial documents. Documents will be provided following approva	al of credit report.
Credit	Bureau Report Authorization	
	CLES OF INCORPORATION, LLC OR PARTNERSHIP AGRE NESS NAME AS IT IS REGISTERED WITH THE STATE	EMENT SHOWING
Guarantor (print name)	Guarantor Signature	Date
- -		
recognizing that his or her individual credit history may be a factor	entity applying for business credit, and therefore desirous of a business relationship wit r in the evaluation of the credit history of the applicant, hereby consents to the use of th in the credit evaluation process and for the periodic review for the purpose of maintainir	e consumer credit report of
Guarantor (print name)	Guarantor Signature	Date
recognizing that his or her individual credit history may be a factor	e entity applying for business credit, and therefore desirous of a business relationship wit r in the evaluation of the credit history of the applicant, hereby consents to the use of th in the credit evaluation process and for the periodic review for the purpose of maintainir	e consumer credit report of
Guarantor (print name)	Guarantor Signature	Date
recognizing that his or her individual credit history may be a factor	entity applying for business credit, and therefore desirous of a business relationship with r in the evaluation of the credit history of the applicant, hereby consents to the use of th in the credit evaluation process and for the periodic review for the purpose of maintainir	e consumer credit report of

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SERVICE CENTER REQUIREMENTS

	Certified	Premier	
Annual Spend	\$1,000	\$5,000	
Mininum Order	\$100 Orders <\$100, \$5 handling charge	\$100 Orders <\$100, \$5 handling charge	-
Free Shipping	\$200	\$200	
Parts Pricing Tier	Service Level 40% off MSRP	Service Level 40% off MSRP	
Warranty Labor Rate	\$55/hr	\$60/hr	
MercNet Fee	\$300 annually	\$300 annually	
MotorGuide sign (38" x 12.5") MM5950T	\$37.58	\$37.58	
Estimated start-up cost: \$337.58			

Minimum Part List

Based on the motor series your facility plans to service, below is a list of recommended parts to stock. Upon receipt of your account number, parts may be ordered through MercNet.

ELECTRIC STEER

Series	Part Number	Description
Xi5 Freshwater/Saltwater	8M0092071	REMOTE-GPS,WRLS,PINPOINT
Xi5 Freshwater/Saltwater	8M0092611	KIT-ASSM, COMP BOARD, 24V, XI
Xi5 Freshwater/Saltwater	8M0092612	KIT-ASSM, COMP BOARD, 36V, XI
Xi5 Freshwater/Saltwater	8M0092610	KIT-ASSM, PINPOINT GPS, XI5
Wireless Series Freshwater/Saltwater	8M4001582	CONTROLLER, VIPER II
Wireless Series	8M4000952	WIRELESS FOOT PEDAL

CABLE STEER

Series	Part Number	Description	Steering
X5/X3D Freshwater	8M0114173	ASM-KITxD,24V, X3D/X5	Foot Op
X5/X3D Freshwater	8M0103995	ASM-KIT, BOARD,12V, X3D/X5	Foot Op
X5 Freshwater	8M0111110	KIT-LOCK SLIDE,MT,X5,MG	Foot Op
X5/X3D Freshwater	8M0103993	ASM-KIT, WIRE, FP, X3D/X5	Foot Op
Tour Freshwater/Saltwater	r M899371T	SE MODULE ASSY (MXC096095)	Both Hand & Foot Op
Tour Freshwater/Saltwater	r M899367T	BRUSH CARD ASSY (MXC320155)	Foot Op
Tour Freshwater/Saltwater	MXC6021	SERVICE SE LARGE COMM SEAL KIT	Both Hand & Foot Op
Tour/Xi5/X5	8M4002707	SONAR NOSE CONE KIT	Foot Op
Tour	M899345T	CABLE ASSY (MXP327212)	Foot Op
Freshwater Series	8M4002675	46# FW 5-SP COMM CAP SERVICE	Both Hand & Foot Op
Freshwater Series	8M4002676	54# FW 5-SP COMM CAP SERVICE	Both Hand and Foot Op

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Recommended Tool List

In order to provide quality service, we recommend having the items below:

Recommended Service Kits				
Part No	QTY	Description		
8M0095972	2	Universal Quick Release Bracket		
8M4004753	2	Tour Pro - Sensor Module Kit		
8M4004747	1	Tour Pro - Main Controller Kit		
8M4005025	2	Tour/Tour Pro - Cable Kit		
8M4006070	4	Updated Tour Pro Release Linkage (Latch) Kit		
8M4004745	1	Tour/Tour Pro - Bounce Buster Kit		
8M4004068	2	Standard Tour/Tour Pro Stow Handle Cable Kit		
8M4004441	1	360 BreakAway Mount (Tour/Tour Pro)		
8M4005555	2	Gas Shock		
8M0092610	2	Xi3/Xi5 GPS-Pinpoint ASM		
8M0140768	2	Xi5/Xi3 Control Board Kit		
8M0092085	2	Xi3/Xi5 Pinpoint Gateway Kit		
8M0092071	4	Xi3/Xi5/Tour Pro Wireless Remote		
MGA089G	2	Machete III Prop Kit		
8M0092069	2	Xi Wireless Footpedal		
8M0029237	1	Xi5 Curly Cable Kit		
8M4004636	2	R3/X3 5-Speed HandSwitch		
M899371T	1	Tour Fresh/Saltwater SE Module Assembly		
M899367T	1	Tour Fresh/Saltwater Brush Card Assembly		
8M0111110	1	MotorGuide X5 Freshwater Lock Slide Kit		

Part No	QTY	Description
8M0129268	1	Pinion Nut Wrench Kit
8M0119628	1	Loctite Adhesive (9460)
8M4002707	1	Test/Sonar Nose Cone Kit
8M0095972	2	Universal Quick Release Bracket w/ Top plate
8M4006374	1	MotorGuide Tour/Tour Pro Service Manual
8M0124199	1	Xi Series Service Manual
8M4005750	1	Tour Pro Dongle/Updater
Standard Med	hanic's Tool S	et
• Wire Stripper		
Rivet Gun		
• English & Met	ric Allen Wrer	nch Set
• Torque Wren	ches (5-200 in	ch/lbs. & 10-125 ft/lbs)
• Torx driver se	t T4-T25	
• Tamper Torx	driver set T6-T	25
 Power drill wi 	th fractional d	rill bits and screwdriver
Propane Torc	h	
Drill Press or I	ower Drill	
Thread Chase	r - 1" x 20 UNE	EF
Thread Chase	r - 1.25" X 12"	UNJF
• Hack Saw and	files	
Cable Tie Gun		
Strap Wrench	(Klein S-12H d	or equivalent)
Feeler Gauges	and Roll Pin (Gauges
• Crimp tool (M	ercury Part #8	308696 or equivalent)
• 600 watt Sold	ering Iron	
 Engraver 		
Dedicated po	wer supply	
Battery Teste	/ Load Tester	rî -
Terminal Clear	ning Tools	

- Terminal Cleaning Tools
- Amp Meter (Klein CL390 or equivalent)
- Digital Multi-meter (Fluke 115 or equivalent)
- Windows 8 or newer PC w/ Google Chrome